

ABOUT OUR LINE DRAWINGS & ART RETAINERS

CREATING OUR DESIGNS

Our sandblasted and stained glass artwork begins with a scale line drawing of each design. A brand new drawing is created for every single order, specific to the glass size. Creating the concepts and the drawings require a tremendous amount of skill, knowledge and time.

A scale drawing is the first step in the order process after placing an order and is included in the price of the glass.

Our vast library of thousands of pieces demonstrate the superior quality of our craftsmanship, and <u>our capability to create any design</u>, in any sandblast effect, in the highest possible quality. That is to say, based on all our previous work, our clients are confident we can create the design they have in mind. We've set the international standard for etched and carved glass since 1976. Our reputation and the quality of our work is our top priority.

BRAND NEW DESIGNS

When you'd like us to create a *brand new design* for you, and you wish to see the drawing of the new design *without placing the order for the glass*, we'll create it for you upon receipt of an **Art Retainer Fee**.

The Art Retainer Fee is 10% of the total price of the product, or a minimum of \$300, whichever is greater. The Art Retainer Fee is non-refundable, and will be applied toward the purchase of the glass. The fee does <u>not</u> put the <u>order into our production schedule</u>, as it is not the order for the glass, but for the line drawing. A 50% deposit is required to place an order.

CHANGES TO THE LINE DRAWING

You may make <u>one minor</u> change to the line drawing without additional fees. A minor change is one that requires a drawing time of 30 minutes or less. Over 30 minutes is considered to be a substantial change, requiring additional charges at the rate of \$125 per hour. The cost of the changes to the line drawing will be emailed to you for approval, prior to drawing them.

Should you decide to change the *entire concept* to a completely *different* design, an additional Art Retainer fee will be required, and the process will begin again, including a new Price Quote for the glass.

EDITING AN EXISTING SANS SOUCIE DESIGN

The same principles apply to altering or editing an *existing* Sans Soucie Design, in a new size.

If these alterations are minimal, there's no charge. Minor edits are included in the price. However, if alterations to an existing design require considerable time, a drawing fee is <u>added</u> to the overall price. As with new designs, if you wish to see a drawing of what these edits or alterations will look like in your glass size, without placing an order, we will create scale drawing for you upon receipt of an Art Retainer Fee.